

# LQHBA Board of Directors Meeting

Friday, September 29, 2017

10:00 A.M.

**Evangeline Downs**

**Opelousas, LA**

## MINUTES

Lyle Guillory called the meeting to order @ 10:02 A.M.

All members of the board were present with the exception of Jimmie Hatcher and Julien R. Stevens, III. Leigh Lepinski, and Ryan Robicheaux, arrived at 10:16 A.M. A quorum was established. Also present was attorney Henry C. Gahagan, Jr.

Motion by Dr. Larry Findley, to approve the minutes from the July 07, 2017 board meeting. Motion seconded by Timothy Rogers. ***Motion passed. No oppositions.***

Patrick Richmond spoke to the board about the Louisiana Horse Rescue Association (LHRA).

Tim Nielsen CPA HMV presented the 2016 LQHBA audit results. To summarize:

- No material weaknesses or significant deficiencies relating to the audit of the financial statements were reported
- No instances of noncompliance were disclosed during the audit
- LQHBA is not subject to a federal single audit for the year ended December 31, 2016
- Findings (Financial Statement Audit) - None
- Findings (Prior Year) - None

The LQHBA went into executive session.

Lyle Guillory called meeting back into regular session.

Motion by Dr. Larry Findley to accept the 2016 Audit Report given by Tim Nielsen. Motion seconded by Dutcher Jumonville. ***Motion passed. No oppositions.***

Tony Patterson presented the quarterly financials, video poker tax funds report, breeders fund report and 1% slots report.

Motion by JoBaya Foreman to accept the financials reports given by Tony Patterson with the exception of the 2018 Budget. Motion seconded by Dr. Natalie Montgomery. ***Motion passed. No oppositions.***

The 2018 Budget will be brought back up at the next board meeting.

No action was taken on the Fees Committee Report.

Mike Hayes of the Advertising Committee had Leigh Lepinski speak to the board about possibly having Gyth Rigdon perform at Mojo's between races and to play after the races are finished for approximately \$3,000. No action taken by the LQHBA Board.

Banner with LQHBA logo to possibly be used on the Evangeline Downs starting gate. No action was taken by the LQHBA Board.

Michael Hayes of the Personnel Committee ask to go into executive session on staffing.

Lyle Guillory called meeting back to order.

Kenny Patton of the Rules Committee ask that the election process for the Board of Directors candidates be taken care of by the next meeting.

Leigh Lepinski of the Champions Study Committee stated a proposal will be given at the next meeting.

Tony Patterson said this must be finalized by the end of the year.

Dr. Natalie Montgomery of the membership committee ask about different requirements for Associate members.

Dr. Larry Findley of the Trainer Liaison Committee. They are having a meeting right after the board meeting.

Leigh Lepinski of the Youth Committee is working on the LQHBA Scholarship changes and it will be ready for the next meeting.

Leigh Lepinski also is working on Amazon Smile and hoping to be ready by December Meeting.

Lyle Guillory ask the board about the \$25,000 donation from LQHBA to the Rose Landry Long Scholarship program.

The Financial Committee will look at it and see if it is possible and will report at the next board meeting.

Dutcher Jumonville of the Futurity & Derby Committee is working on the Sale Futurity that is held at the Fair Grounds in New Orleans and will report at the next meeting.

Dr. Larry Findley of the Legislative Committee ask Lyle Guillory to speak to the board about venturing into Table Gaming at the racetracks and split this new purse money 50/50 with the thoroughbreds. Lyle is meeting with the LTBA on October 10, 2017 to discuss Table Gaming. He will update the board at the next meeting.

Dr. Larry Findley of the Fees Committee went over making some increases in fees.

Motion by JoBaya Foreman to leave the Stallion Fee at \$250. Motion seconded by Dr. Larry Findley. **Motion passed. No oppositions.**

Motion by Dr. Larry Findley to withdraw his proposal of increasing fees. Motion seconded by Michael Hayes. **Motion passed. No oppositions.**

Ryan Robicheaux gave an extensive power point presentation on the 2017 LQHBA Yearling Sale.

Ryan Robicheaux spoke to the board about net profit and expenses of the 2017 Yearling Sale and the things that need to be improved.

Lyle Guillory ask that Ryan Robicheaux look for a better way to draw for stalls for next year. He had people saying that it was a placement and not a draw this year.

JoBaya Foreman suggested putting tables in the back ring and sell them like the Heritage Sale does.

Lyle Guillory ask the board to go into executive session at 12:04 P.M. and then recess for lunch.

Lyle Guillory called meeting back to order at 1:14 P.M.

Tony Patterson give update on InCompass Solutions computer system for the LQHBA office. The implementation – one-time cost \$112,250, InCompass recurring monthly costs \$2,000, recurring monthly cost outside of InCompass \$950, Optional-Text Messaging service \$500 discount \$250 (50% discount applied) This could possibly eliminate 1 fulltime employee and some part time help. \$58,000 was spent on old system.

Motion by Kirt Chaisson to move forward with the new system. Motion seconded by Dr. Larry Findley. **Motion passed. No oppositions.**

Lyle Guillory ask Dr. Larry Findley to look at putting a tax on out of state buyers at the sales.

Motion by Timothy Rogers for Eysa La Tac - Out of State Mare be treated like the mares in the past with a \$1,000 fine applied for her not being reported and then the foal can be accredited after fine is paid. Motion

seconded by JoBaya Foreman. **5 – For, 2 – Against. Motion passed. (Leigh Lepinski and Ryan Robicheaux abstained)**

Ryan Robicheaux ask that the rule on the out of state mare fee be clarified that if an in state and out of state person are in partnership on a mare, they know that the fee for the out of state mare must be paid.

Tony Patterson gave report on slot update. Wanting everyone to know Delta is down approximately 30% after the storm in Texas.

Board members want to keep the LQHBA Calendar and try to sell ads in it. The new calendar will be 12 X 12 instead of 8 ½ X 11.

Tony Patterson mentioned the promotional CD for the LQHBA being 8-9 minutes long at a total cost of \$9,500. The board ask to get with advertising on the CD. With other advertising the associations cost would be \$4,500.

Motion by Michael Hayes to adjourn. Motion seconded by JoBaya Foreman. **Motion passed. No oppositions.**

Meeting adjourned.

\_\_\_\_\_  
President Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Secretary/Treasurer Signature

\_\_\_\_\_  
Date